



STATE OF INDIANA

DEPARTMENT OF ADMINISTRATION

Commissioner's Office

Eric J. Holcomb, Governor

Indiana Government Center South
402 West Washington Street, Room W469
Indianapolis, IN 46204

Award Recommendation Letter

Date: September 6, 2024

To: L. Erin Kellam, Deputy Commissioner
Indiana Department of Administration

L. Erin
Kellam

Digitally signed by L.
Erin Kellam
Date: 2024.09.06
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From: Arthur L. Sample IV, Procurement Specialist
Indiana Department of Administration

Subject: Negotiated Bid 100-25-80812
Bee III Traffic Radar with Two Ka-Band Antennas

Recommendation of Award for a one-time purchase with an estimated amount of \$717,736.00

Based on the evaluation of the responses received for Negotiated Bid 100-25-80812, **MPH Industries, Inc.** is recommended for award to provide Bee III Traffic Radar with Two Ka-Band Antennas to the Indiana State Police. Terms of this recommendation are outlined in this letter.

The State received bids from two (2) Respondents:

- MPH Industries, Inc
- Kustom Signals Inc

The solicitation was issued as a Negotiated Bid for a one-time purchase of the following line items in Table 1:

Table 1 Systems

Description	Quantity	UOM
Bee III Radar System (per specifications that are attached)	292	EA

Parts

Description	Quantity	UOM
Display/Counting unit	1	EA
Remote Control Unit	1	EA
(2) Two Ka-band Antennas	1	EA
Power Cables	1	EA
Durango Mounting Brackets - Dashboard	1	EA
Antenna Cable	1	EA

Bid Summary

The bids were evaluated according to the criteria established in the bid documents and their adherence to requirements.

Award Summary

The State awarded to the overall lowest bidder meeting all specification requirements. The evaluation details are listed in Table 2 below.

Table 2 - Total Bid Amount

Bidder	Total Bid Amount	Met all Specifications
Kustom Signals Inc	\$746,060.00	Yes
MPH Industries, Inc	\$717,736.00	Yes

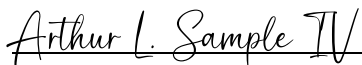
MPH Industries, Inc., claimed the U.S. Manufactured preference and qualified for it. The Evaluation Amounts after preferences were applied were unchanged and are detailed in Table 3 below.

Table 3 - Evaluation Amount

Bidder	Total Bid Amount	Met all Specifications	Preference Claimed / Eligibility	Evaluation Amount
Kustom Signals Inc	\$749,060.00	Yes	None	\$749,060.00
MPH Industries, Inc	\$717,736.00	Yes	U.S Manufactured / Yes	\$717,736.00

During the course of evaluation, the State scrutinized the bids to determine the viability of the proposed business solution to meet the needs of the State. The Indiana Department of Administration evaluated the bids based on the stipulated criteria outlined in the bid documents.

Pending successful negotiations, there will be a one-time purchase made with MPH Industries, Inc.



Arthur L. Sample IV
Procurement Consultant
Indiana Department of Administration